

CAPABILITY OVERVIEW

Supplier Quality and Procurement

Quality engineering and purchasing experience at one table, for suppliers to automotive OEMs and Tier 1 companies.

IATF 16949

VDA 6.3

VDA 2

VDA 5

VDA 8D

APQP

PPAP / PPF

FMEA

TWO DISCIPLINES

Quality is not inspected in at the end. It is secured along the *whole supply chain*.

Aureon brings together two perspectives that rarely sit at the same table: the quality engineer who audits the process, and the purchaser who negotiates the contract. For suppliers to automotive OEMs and Tier 1 companies, in Germany and abroad, this means fewer surprises in audits, in the field and in negotiations.

Supplier quality and quality assurance

- **Process and system audits** to VDA 6.3 and IATF 16949
- **Supplier development** and quality governance
- **APQP, PPAP, FMEA, control plan** and gauge capability
- **Field failure analysis**, 8D and root cause
- **German OEM and Tier 1 requirements** (CSR) known from the inside

Purchasing and commercial

- **Seventeen years** of purchasing in the automotive industry
- **Cost breakdowns**, price negotiation, commercial terms
- **RFQ answers and supplier assessments** seen from the buyer's side
- **Supply chain and logistics risk** across long distances
- **Warranty cost** and long-term supply obligations

STANDARDS WE WORK IN

IATF 16949

VDA 6.3

VDA 2

VDA 5

VDA 8D

APQP

PPAP / PPF

FMEA

CONTROL PLAN

MSA / GAUGE CAPABILITY

CUSTOMER-SPECIFIC REQUIREMENTS

8D · 5 WHY · ISHIKAWA

SEVEN MODULES, FROM THE AUDIT TO THE ASSEMBLY LINE

01

Quality management and supplier development

Gap analysis against IATF 16949 and customer requirements, VDA 6.3 audits, action plans that hold.

02

VDA standards and customer requirements

Structured gap analysis and lasting implementation of the VDA standards that matter to your customers.

03

Field failures and warranty

Field failure analysis, NTF, 8D and root cause. Warranty cases, technical factor and cost negotiation.

04

Quality governance

Independent quality decisions under delivery pressure: responsibilities, escalation, release authority.

05

Supply chain quality

Protection of long supply chains, for example Asia to Europe: inspection before shipment, traceability, emergency plans.

06

Industrialization and assembly

From component supplier to module supplier: poka-yoke, end-of-line tests, traceability, ramp-up.

07

Customer escalation

On-site support in OEM and Tier 1 task forces: sorting, rework, fast analysis, lasting measures.

HOW WE WORK

1

Initial assessment

A structured first look on site: quality organisation, audit results, processes and priorities. It creates the basis for joint planning.

2

Monthly support

A fixed monthly volume of days for quality, customer care and business development, with a defined scope and monthly reporting.

3

Projects

Defined projects with a clear scope and handover: audits, field failure cases, supply chain protection, industrialization.

FIT FOR FUTURE

Supply and warranty continue long after end of production.

Many suppliers stop planning at EOP. OEMs do not. Spare parts supply is typically required for around 15 years after end of production, and warranty terms are negotiated long before the first part ships. We make this part of your offer, not a surprise.

- Spare parts and long-term supply
- Last-time buy and end-of-life rules
- Warranty terms and technical factor
- Warranty and spare parts cost in the quotation

THE BUYER'S VIEW

What OEM and Tier 1 buyers will ask you.

With a purchaser's experience we know the questions before they are asked, and we prepare you with a question catalogue, an RFQ readiness check and a rehearsal of buyer conversations.

- Cost breakdown and price mechanics
- Incoterms, payment terms, tooling and IP
- Supply security and safety stock
- Evidence: IATF, PPAP, VDA 6.3, 8D
- Capacity and ramp-up
- Financial health, supply chain due diligence, CO2

Contact

Tell us what you are trying to move. We respond on the same working day.

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